



**FINANCIAL STATEMENTS**

**DECEMBER 31, 2017**

**ST. MARY'S HEALTH WAGON, INC.  
TABLE OF CONTENTS  
DECEMBER 31, 2017**

**CONTENTS**

**PAGE**

1	ACCOUNTANTS' COMPILATION REPORT
---	---------------------------------

**FINANCIAL STATEMENTS**

2-3	STATEMENT OF FINANCIAL POSITION
4-5	STATEMENT OF ACTIVITIES AND FUNCTIONAL EXPENSES AND CHANGES IN UNRESTRICTED NET ASSETS
6	STATEMENT OF ACTIVITIES AND FUNCTIONAL EXPENSES AND CHANGES IN PERMANENTLY RESTRICTED NET ASSETS
7	STATEMENT OF CASH FLOWS

**NOTES TO FINANCIAL STATEMENTS**

8-15	NOTES TO FINANCIAL STATEMENTS
------	-------------------------------

**NOTES TO SUPPLEMENTARY SCHEDULES**

16	SCHEDULE OF REVENUE AND EXPENDITURES - RURAL HEALTH CARE SERVICES OUTREACH GRANT
17	SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

**LARRY D. STURGILL, P. C.**

LARRY D. STURGILL

MEMBER  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC ACCOUNTANTS

CERTIFIED PUBLIC ACCOUNTANT

MEMBER  
VIRGINIA & TENNESSEE SOCIETY OF  
CERTIFIED PUBLIC ACCOUNTANTS

P. O. BOX 2080 WISE, VIRGINIA 24293-2080

TELEPHONE (276) 328-9593 FAX (276) 328-2131

email: [lsturgill@larrydsturgillcpa.com](mailto:lsturgill@larrydsturgillcpa.com)

**ACCOUNTANTS' COMPILATION REPORT**

May 30, 2018

The Members of the Board  
St. Mary's Health Wagon, Inc.  
Wise, Virginia 24293

Board Members:

Management is responsible for the accompanying financial statements of St. Mary's Health Wagon, Inc. (a non-profit), which comprise the balance sheet as of December 31, 2017, and the related statements of income and retained earnings, and cash flows for the year ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

We are not Independent with respect to St. Mary's Health Wagon, Inc.

Respectfully submitted,



Larry D. Sturgill P.C.  
May 30, 2018

**ST MARY'S HEALTH WAGON, INC.  
STATEMENT OF FINANCIAL POSITION  
DECEMBER 31, 2017**

**ASSETS**

**CURRENT ASSETS**

Cash and Investments	\$	6,431,818
Accounts Receivable		<u>245,999</u>

<b>TOTAL CURRENT ASSETS</b>		<b>\$ 6,677,817</b>
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**PROPERTY AND EQUIPMENT**

Land	\$	28,000
Property and Equipment		985,683
Less: Accumulated Depreciation		<u>(324,811)</u>

<b>TOTAL PROPERTY AND EQUIPMENT</b>		<b>688,872</b>
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**RESTRICTED ASSETS**

Cash	\$	<u>279,629</u>
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<b>TOTAL RESTRICTED ASSETS</b>		<u><b>279,629</b></u>
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<b>TOTAL ASSETS</b>		<u><b>\$ 7,646,318</b></u>
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**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES**

Accounts Payable	\$	8,235
Accrued Compensation Absences		34,625
Accrued Payroll Liabilities		8,286
Credit Card Payable		8,106
Salaries Payable		15,812
Current Portion – Long-Term Debt		<u>3,408</u>

<b>TOTAL CURRENT LIABILITES</b>	<b>\$</b>	<b>78,472</b>
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**LONG-TERM LIABILITIES**

Long-Term Debt	\$	<u>1,077</u>
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<b>TOTAL LONG-TERM LIABILITIES</b>		<b>1,077</b>
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SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT

**ST MARY'S HEALTH WAGON, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2017**

<b>NET ASSETS</b>		
Unrestricted	\$ 7,287,140	
Permanently Restricted	<u>279,629</u>	
<b>TOTAL NET ASSETS</b>		<u>7,566,769</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>		<u>\$ 7,646,318</u>

SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT

**ST. MARY'S HEALTH WAGON, INC.  
STATEMENT OF ACTIVITIES AND FUNCTIONAL EXPENSES AND  
CHANGES IN UNRESTRICTED NET ASSETS  
FOR THE YEAR ENDED DECEMBER 31, 2017**

**RECEIPTS:**

Contributions	\$ 1,975,690
Designated Income	227,378
Donated Stock	10,928
Grants	1,026,912
Patient Fees	<u>48,416</u>

**TOTAL RECEIPTS** \$ 3,289,324

**EXPENDITURES:**

Advertising	\$ 8,285
Bank Fees	20
Building and Maintenance	6,925
Computers and IT	65,371
Consulting Services	41,882
Depreciation	52,106
Education	8,812
Fringe Benefits	216,363
Fundraising	16,656
Gifts and Sympathy	4,930
Grant Capital Purchases	13,382
Insurance	38,401
Membership Fees	28,119
Miscellaneous	21,177
Office Supplies and Expense	47,533
Payroll Taxes	76,909
Patient Services	54,774
Professional Fees	54,825
Public Relations Expense	5,519
Rent	7,000
Salaries and Wages	1,116,582
Travel and Meals	50,859
Security	1,910
Utilities	<u>37,355</u>

**TOTAL EXPENDITURES** 1,975,695

**EXCESS RECEIPTS OVER (EXPENDITURES)** 1,313,629

SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT

**ST. MARY'S HEALTH WAGON, INC.**  
**STATEMENT OF ACTIVITIES AND FUNCTIONAL EXPENSES AND**  
**CHANGES IN UNRESTRICTED NET ASSETS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

**OTHER INCOME (EXPENSE)**

Interest Income	\$	(195)
Investment Income		63,839
Unrealized Gain / (Loss)		267,744
Brokerage Fees		<u>(41,299)</u>

**TOTAL OTHER INCOME (EXPENSE)** 290,089

**EXCESS RECEIPTS AND OTHER INCOME OVER (EXPENDITURES)** \$ 1,603,718

**UNRESTRICTED NET ASSETS – BEGINNING OF YEAR** 5,683,422

**UNRESTRICTED NET ASSETS – END OF YEAR** \$ 7,287,140

SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT

**ST. MARY'S HEALTH WAGON, INC.  
STATEMENT OF ACTIVITIES AND FUNCTIONAL EXPENSES AND  
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS  
FOR THE YEAR ENDED DECEMBER 31, 2017**

**RECEIPTS:**

RAM Donations	\$ <u>90,839</u>	
<b>TOTAL RECEIPTS</b>		<b>\$ 90,839</b>

**EXPENDITURES:**

RAM Expense	\$ <u>96,464</u>	
<b>TOTAL OPERATION EXPENSE</b>		<b><u>96,464</u></b>

<b>INCREASE (DECREASE) IN PERMANENTLY RESTRICTED NET ASSETS</b>	<b>\$ <u>(5,625)</u></b>
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**RECEIPTS:**

Smiddy Checking	\$ <u>29,556</u>	
<b>TOTAL RECEIPTS</b>		<b>\$ 29,556</b>

**EXPENDITURES:**

Smiddy Expenses	\$ <u>13,555</u>	
<b>TOTAL OPERATION EXPENSE</b>		<b><u>13,555</u></b>

<b>INCREASE (DECREASE) IN PERMANENTLY RESTRICTED NET ASSETS</b>	<b>\$ <u>16,001</u></b>
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<b>INCREASE (DECREASE) IN PERMANENTLY RESTRICTED NET ASSETS</b>	<b>\$ 10,376</b>
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<b>PERMANENTLY RESTRICTED NET ASSETS- BEGINNING</b>	<b><u>269,253</u></b>
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<b>PERMANENTLY RESTRICTED NET ASSETS- ENDING</b>	<b><u><u>279,629</u></u></b>
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SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT



**ST. MARY'S HEALTH WAGON, INC.  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2017**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Change in Net Assets \$ 1,614,094

**ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH  
PROVIDED BY OPERATING ACTIVITIES**

Depreciation \$ 52,106  
Donated Stock 10,928

(Increase) Decrease In:

Accounts Receivable (199,944)  
Accounts Payable (1,441)  
Accrued Compensation (18,936)  
Accrued Payroll Liabilities (8,223)  
Credit Card Payable 4,898  
Salaries Payable (895)

(161,507)

**NET CASH FLOW PROVIDED (USED)  
BY OPERATING ACTIVITIES**

\$ 1,452,587

**CASH FLOW FROM INVESTING ACTIVITIES**

Purchase of Fixed Assets \$ (10,900)

**NET CASH FLOW PROVIDED (USED) BY  
INVESTING ACTIVITIES**

(10,900)

**CASH FLOW FROM FINANCING ACTIVITIES**

Payments on Short-Term Debt \$ (3,312)

**NET CASH FLOW PROVIDED (USED) BY FINANCING**

(3,312)

**NET INCREASE (DECREASE) IN CASH AND INVESTMENTS**

\$ 1,438,375

**BEGINNING BALANCE - JANUARY 1\*\***

5,273,072

**ENDING BALANCE - DECEMBER 31 \*\***

\$ 6,711,447

\*\* (Includes Unrestricted and Permanently Restricted Balances)

SEE ACCOUNTANTS' COMPILATION REPORT  
THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS STATEMENT

**ST. MARY'S HEALTH WAGON, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. Reporting Entity**

St. Mary's Health Wagon, Inc. was formed as non-stock corporation to be tax exempt under 501 (c) (3) of the Internal Revenue Service Code in 2004. All accounts and notes presented in this audit report relate solely to St. Mary's Health Wagon, Inc.

**B. Mission**

The Health Wagon's mission is to provide compassionate, quality health care to the medically underserved people in the mountains of Appalachia. Our values are inclusiveness, community outreach, collaboration, spirituality, and empowerment. The Organization has two mobile health unit clinics, two stationary clinics and has remained a pioneer in the delivery of health care in the Central Appalachian region for almost four decades. The Organization provides Southwest Virginia and the surrounding region with compassionate, high quality health care services. They provide health care services to the uninsured and underinsured patients with high co-pays and deductibles in Lee, Scott, Dickenson, Buchanan and Russell Counties of Virginia. The Organization serves the most vulnerable in the population that does not have access to health care, creates a medical home for patients and gives access to health care services that they would otherwise do without. The Health Wagon is the only refuge that exists for many.

**C. Purpose**

The purpose of the corporation is to oversee the delivery of primary health care to indigent people located in the remote counties of Dickenson, Wise, and Buchanan Counties of Southwest Virginia.

**D. Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with generally accepted accounting principles of The United States of America. The accrual basis of accounting recognizes revenues in the accounting period in which revenues are earned regardless of when cash is received, and recognizes expenses in the accounting period in which expenses are incurred regardless of when cash is disbursed.

**E. Financial Statement Presentation**

Under Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

**ST. MARY'S HEALTH WAGON, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**F. Contributions**

Under SFAS No. 116, Accounting for Contributions Received and Contributions Made, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions. Descriptions of the three net asset categories are as follows:

- Unrestricted net assets have no donor-imposed restrictions.
- Temporarily restricted net assets have donor-imposed restrictions that will expire in the future. There were no temporarily restricted net assets at December 31, 2017.
- Permanently restricted net assets have donor-imposed restrictions which do not expire. They were \$279,629 of permanently restricted net assets at December 31, 2017.

**G. Contributed Services**

During the year, the value of contributed services meeting the requirements for recognition in the financial statements was not overall material to the financial statements and has not been recorded. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization in achieving its stated purpose.

**H. Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Company considers all short-term debt securities purchased with a maturity of three months or less to be cash equivalents.

**I. Accounts Receivable**

Accounts receivable are recorded at the amount of the company expects to collect on balances outstanding at year-end.

**J. Depreciation**

Equipment and furniture and other assets are being depreciated over estimated useful lives, which range from five to seven years, using the straight-line method of depreciation Building are being depreciated over estimated useful life, which is 39 years, using the straight-line method of depreciation. Depreciation expense of \$52,106 has been applied for year ended December 31, 2017.

**ST. MARY'S HEALTH WAGON, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**K. Income Taxes**

Income taxes are not provided for in the financial statements since the Agency is exempt from federal and state income taxes under Section 501 (c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

**L. Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

**M. Advertising Cost**

Advertising cost is expensed when incurred. Advertising was \$8,285 for the year ended December 31, 2017.

**NOTE 2: ENDOWMENT FUND**

The Water F. Sullivan Health Care Endowment Fund provides support for the mission of the Health Wagon. Use of the endowment is permanently restricted for the benefit of indigent people located in the Southwest Virginia counties of Dickenson, Buchanan, and Wise Counties.

On December 31, 2017, the fund totaled \$124,000.

**ST. MARY'S HEALTH WAGON, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE 3: CASH AND INVESTMENTS**

As of December 31, 2017, cash consisted of the following:

<u>Account</u>	<u>Financial Institution</u>	<u>Amount</u>
BB & T Savings	BB & T	\$ 216,680
Checking - Operating	BB & T	1,132,205
Ameriprise	Ameriprise	<u>5,082,933</u>
<b>TOTAL UNRESTRICTED</b>		<b>\$ <u>6,431,818</u></b>
RAM Checking - Lee County	BB & T	\$ 28,679
RAM Checking - Smyth County	BB & T	571
RAM Checking - Wise County	BB & T	86,302
Smiddy Account	BB & T	40,077
Sullivan Endowment	BB & T	<u>124,000</u>
<b>TOTAL PERMANENTLY RESTRICTED</b>		<b>\$ <u>279,629</u></b>

**INVESTMENTS**

The Organization has invested in various marketable equity securities. All of the investments are accounted for using fair value accounting in accordance with SFAS Nos. 124 (ASC 958) and 157 (ASC 820). All securities were valued based on quoted market prices on the New York Stock Exchange as of December 31, 2017.

<u>Description</u>	<u>Imput Level</u>	<u>Unrealized Gains and (Losses)</u>	<u>Fair Value</u>
Ameriprise Brokerage Account	Level 1	\$ 11,578	\$ 420,536
Strategic Portfolio Service Advantage	Level 1	256,166	4,500,446
Cash Reserve Certificate	Level 1	<u>-</u>	<u>161,951</u>
		<b>\$ 267,744</b>	<b>\$ <u>5,082,933</u></b>

**ST. MARY'S HEALTH WAGON, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE 4: EQUIPMENT**

Fixed assets held by the Agency consist of the following:

<u>Description</u>	<u>Amount</u>
Building	\$ 498,695
Furniture and Equipment	12,569
Improvements	11,966
Land	28,000
Mobile Unit	358,918
Office Equipment	58,877
Vehicles	<u>44,658</u>
<b>TOTAL FIXED ASSETS</b>	<b>\$ 1,013,683</b>
Less: Accumulated Depreciation	<u>(324,811)</u>
<b>TOTAL FIXED ASSETS NET OF ACCUMULATED DEPRECIATION</b>	<b><u>\$ 688,872</u></b>

**NOTE 5: CONCENTRATIONS OF CREDIT RISK (Cash balances at a single financial institution)**

The Company maintains its cash balance at BB & T Bank located in Wise, Virginia. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2017, the Company's uninsured cash balance total \$1,413,073 as reported on the bank statements. The cash balance reported on the balance sheet, \$ 1,663,073.

The Company maintains investments at Ameriprise Financial in the amount of \$5,082,933 as of December 31, 2017. Investments within a brokerage are not FDIC insured.

Ameriprise Financial is able to execute and clear all brokerage transactions and maintain client accounts. Ameriprise Financial is registered with the Securities and Exchange Commission ("SEC") as broker-dealer and investment advisor. Accordingly, they must adhere to strict regulatory standards concerning the safekeeping and segregation of client assets and the preservation of capital reserves.

Ameriprise Financial is a member of the Securities Investor Protection Corporation ("SIPC"). SIPC is a nonprofit organization of US broker-dealers created in 1970 by Congress. It is funded by assessments collected from its member securities broker-dealers. SIPC can draw from its reserve fund to protect each client up to \$500,000, of which up to \$250,000 may be for cash-free credit balances.

**ST. MARY'S HEALTH WAGON, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 5:**      **CONCENTRATIONS OF CREDIT RISK** *(Cash balances at a single financial institution) (continued)*

For cash held in an American brokerage account, they offer an FDIC-insured money market "sweep" account program called the Ameriprise Insured Money Market Account (AIMMA). With AIMMA, Ameriprise transfers cash balances into the insured sweep program, which places deposits in multiple banks, each of which is FDIC-insured. Through AIMMA they can protect up to \$2.5 million in cash in your accounts.

SIPC and excess of SIPC protection do not insure against losses due to market fluctuations. SIPC and excess of SIPC protection apply to net claims for the value of most securities and cash in the exclusive possession or control of Ameriprise Financial, including certain mutual funds, annuities, life insurance and limited partnerships, which may be redeemed directly from the issuer, carrier or their agents, are generally not covered by SIPC or excess of SIPC coverage.

**NOTE 6:**      **NOTES PAYABLE**

A 2.87% note due to USDA in monthly installments of \$291, including interest and maturing on February 27, 2019, secured by an Automobile.

	\$	4,485	
Less: Current Portion		(3,408)	1,077

TOTAL LONG-TERM DEBT	\$ 1,077
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Maturities of long-term debt are as follows:

Period Ended December 31	Amount
2018	\$ 1,077
TOTAL LONG-TERM DEBT	\$ 1,077

**NOTE 7:**      **SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**

**Interest Paid**

Cash paid interest expense relating to debt for the period January 01, 2017 through December 31, 2017 was \$195.

**Non-Cash Investments**

The Company had -0- in financing activities related to the purchase of equipment.

The Company considers all short-term investments with an original maturity of three months or less to be cash equivalents.

**ST. MARY'S HEALTH WAGON, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 8: ANNUAL LEAVE**

Employees will earn annual leave based on their employment status and consecutive years in a leave eligible status. This time will be accrued per pay period while the employee remains in an eligible status.

Full-Time

<5 years of service:	80 hours (3.077 hours accrued each pay period up to a maximum of 120 hours)
5-9 years of service:	120 hours (4.606 hours accrued each pay period up to a maximum of 180 hours)
10 + years of service:	160 hours (6.154 hours accrued each pay period up to a maximum of 240 hours)

Part-Time

<5 years of service:	40 hours (1.539 hours accrued each pay period up to a maximum of 120 hours)
5-9 years of service:	60 hours (2.308 hours accrued each pay period up to a maximum of 180 hours)
10 + years of service:	80 hours (3.077 hours accrued each pay period up to a maximum of 240 hours)

Vacation accruals are computed from the beginning date of employment. Employees may only accumulate one and one-half times their annual vacation amount and any amount over that will not accrue and be forfeited. Pay in lieu of vacation is not allowed, except by special periodic programs. Transfer of accrued time from one employee to another is not allowed.

**NOTE 9: PENSION PLAN**

The Company provides a Simple IRA retirement plan is available to all employees who have received at least \$5,000 in compensation during any two years prior to the current year and are reasonably expected to receive at least \$5,000 in compensation during the calendar year for which contributions are made. The Company must contribute an amount equal to participating employee's contributions up to 3% of their compensation. Employees under the age 50 can contribute a maximum of \$12,500 per year to the Simple IRA retirement plan. Employees over the age of 50 can contribute up to \$15,000 due to a \$2,500 catch up provision that is allowed by the IRS. The plan is sponsored by John Hancock Retirement Plan Services. The organization has no liability beyond the current year contribution. Pension expense for the year ended December 31, 2017 was \$41,314.



**ST. MARY'S HEALTH WAGON, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 10: UNCERTAIN TAX POSITION**

The Organization would recognize accrued interest and penalties associated with uncertain tax provisions, if any, as part of the income tax provision. The Organization did not have any unrelated business taxable income and therefore is not required to pay income taxes.

The Organization has carefully considered the filing of its current tax returns, and has determined that no material uncertain tax positions exist.

Due to a statute of limitations, the Internal Revenue Service reserves the right to examine federal income tax returns for, generally a three year time period. Consequently, the Organization's federal income tax returns for the years 2015, 2016, and 2017 are subject to examination.

**NOTE 11: SUBSEQUENT EVENTS**

Management has considered subsequent events through May 30, 2018; the date on which the financial statements were available to be issued.

SEE ACCOUNTANTS' COMPILATION REPORT

**ST. MARY'S HEALTH WAGON, INC.  
SCHEDULE OF REVENUE AND EXPENDITURES - RURAL  
HEALTH CARE SERVICES OUTREACH GRANT  
FOR THE YEAR ENDED DECEMBER 31, 2017**

<b>REVENUE</b>	<b><u>\$ 190,226</u></b>
<b>EXPENDITURES:</b>	
Salaries and Wages	\$ 162,299
Fringe Benefits	23,937
Equipment and Software	283
Materials and Supplies	1,000
Other Expense	1,707
Travel	<u>1,000</u>
<b>TOTAL EXPENDITURES</b>	<b><u>\$ 190,226</u></b>

SEE ACCOUNTANTS' COMPILATION REPORT

**ST. MARY'S HEALTH WAGON, INC**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

FEDERAL GRANTING AGENCY/RECEIPT STATE AGENCY/ GRANT PROGRAM/GRANT NUMBER	FEDERAL CATALOGUE NUMBER	EXPENDITURES
DEPARTMENT OF HEALTH AND HUMAN SERVICES		
Direct Payments		
Health Resources and Services Administration	93.912	\$ <u>190,226</u>
<b>Total Federal Expenditures</b>		<b>\$ <u>190,226</u></b>

SEE ACCOUNTANTS' COMPILATION REPORT